CAREERS IN ECONOMICS

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CHOICES

- Academics: School Teacher, Junior College Teacher, Degree College Teacher, University Professor
- 2. Free Lancers: Economists, Economic consultant, Financial advisor, Financial risk analyst etc.
- 3. Competetive Examinations Government Sector IES, IRS, ISS, RBI-Assistant etc.
- 4. Competetive Examinations Private Sector Banking sectors, Insurance sector, Stock Markets, Private companies, Investment Banks
- 5. International Agencies and NGOs

CAREERS THAT CAN BE CHOOSED

MA in Economics with Statistics as specialization

- •Economist/Economic
 Consultant
- Teaching Profession
- Business Reporter
- ·Economic researcher
- Market analyst
- Data analyst/scientists
- •Quantitative Financial Analyst

MA in Economics with Finance as specialization

- ·Financial Advisor
- •Investment analyst
- •Financial risk analyst
- Banking sector
- Investment Banks
- Business Reporter

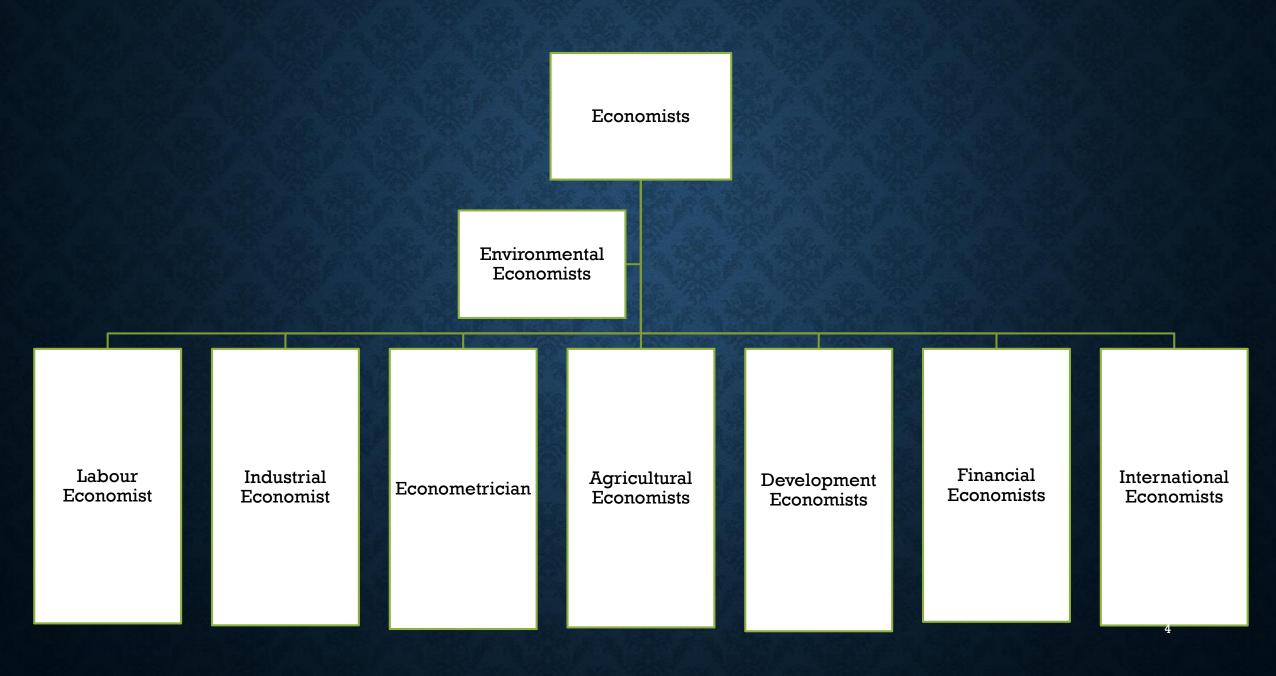
MA in Economics with Policy making as specialization

Budget Analyst

Policy Makers

Central Banker

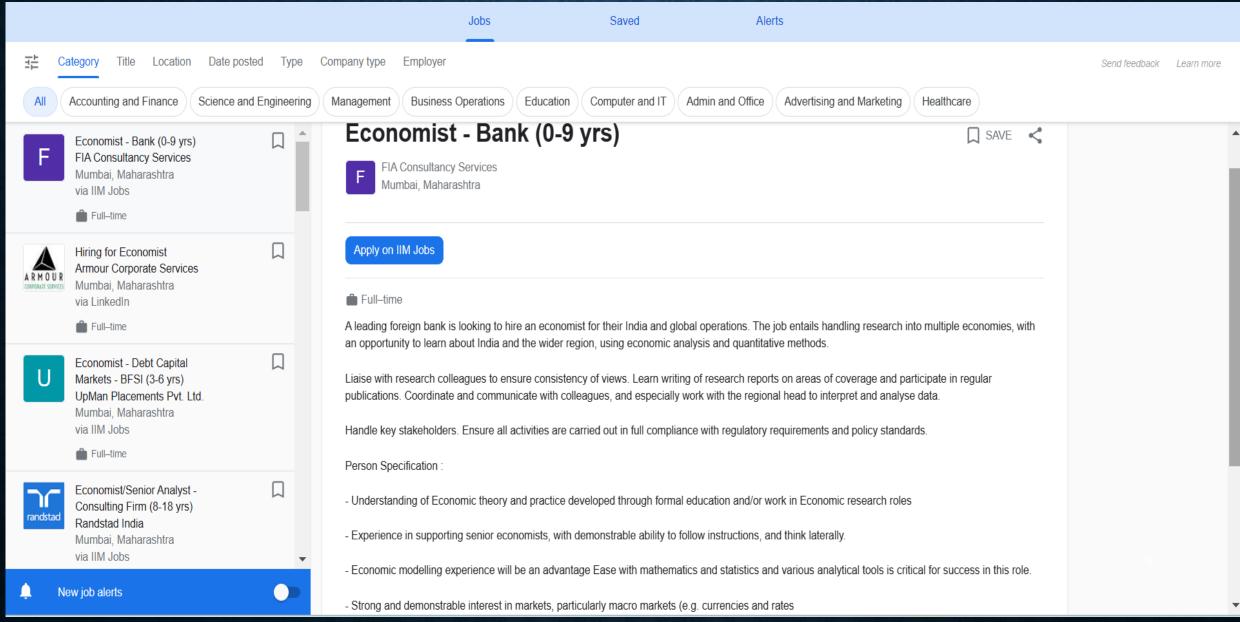
International Agencies: Such as the World Bank, International Labour Organization and several NGOs require economists at different levels.

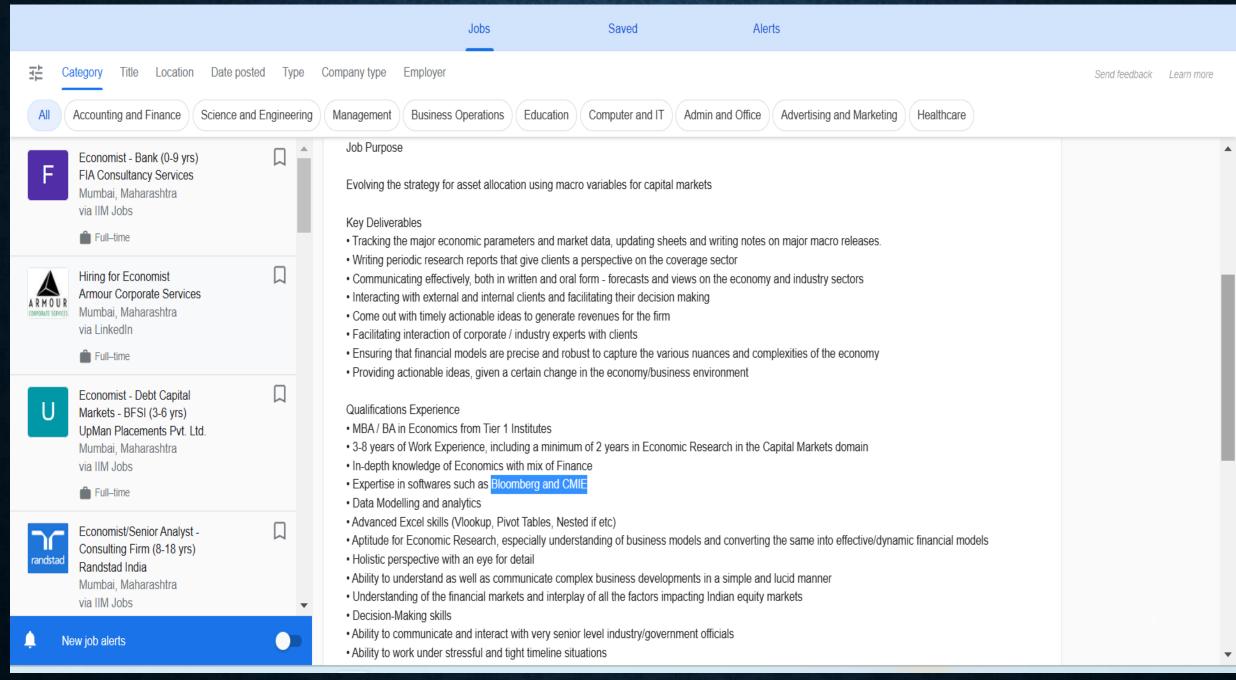


ECONOMISTS

- Average Salary Range: 5.3 Lakhs and above :
- Economists are responsible for creating financial models and forecasting the basis of their findings that affects business
 growth. Economists analyze a huge amount of data, research market trends and patterns, and create policies that solve the
 problem.
- Predicting future development is another major job role of an economist. They monitor the growth, analyze the data and statistics in order to accurately predict the nature of business and prepare a statistical model to predict future developments. That makes careers in economics interesting, innovative and creative.
- The professionals must be equipped with the skill sets such as
- mathematical aptitude,
- · economics methodology,
- knowledge of social sciences,
- communication skills,
- curious mindset,
- research and analysis
- Keen interest in the economic functioning of the market in general,
- Understand the producer behavior and consumer behavior very effectively.
- Focusing on topics like energy cost, inflation, and interest rates, you will enjoy making economic predictions, designing policies, and advising your clientele through various reports and presentations.

JOB PROFILE OF AN ECONOMIST





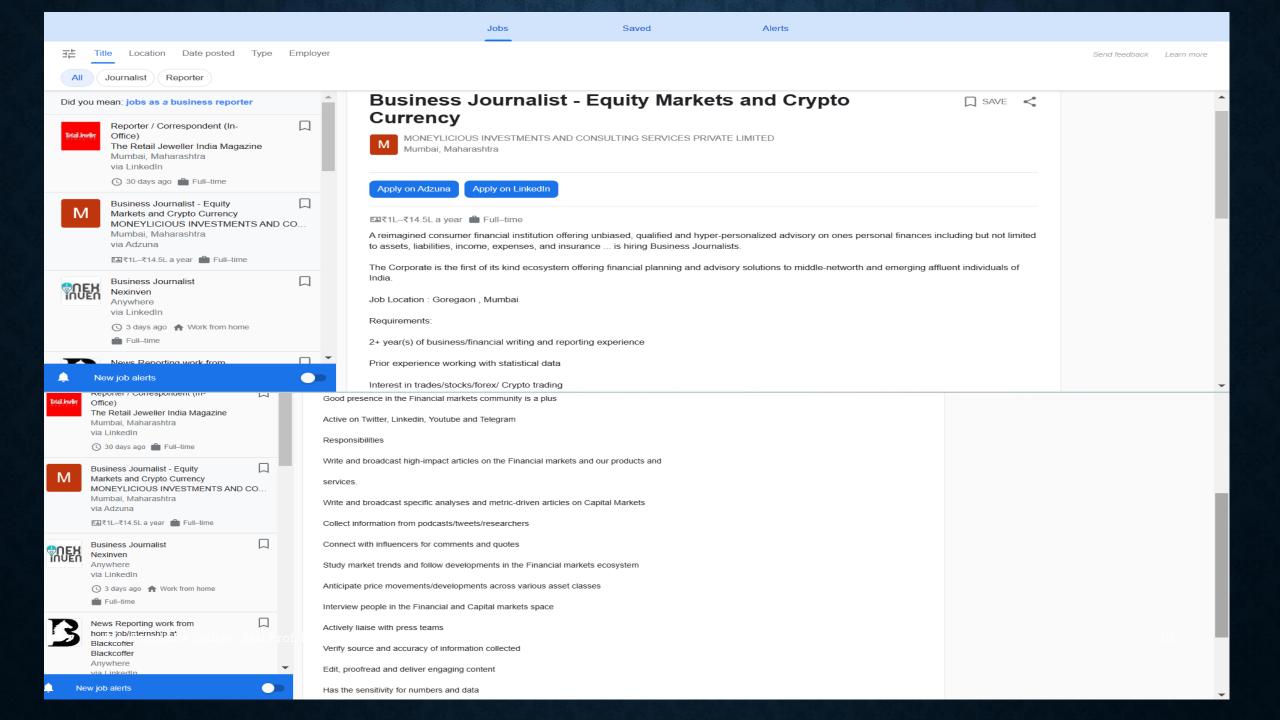
TEACHING PROFESSION

- The profession of a teacher requires no introduction and is considered to be one of the noblest professions in any part of the world. The branch of economics is so huge that everything has some element of economics in it.
- School Teacher: BA, MA, DEd, BEd.
- Junior College Professor : BA, MA, BEd.
- Degree College Professor: BA, MA, SET or NET
- University College Professor: BA, MA, Ph. D., SET or NET

BUSINESS REPORTER

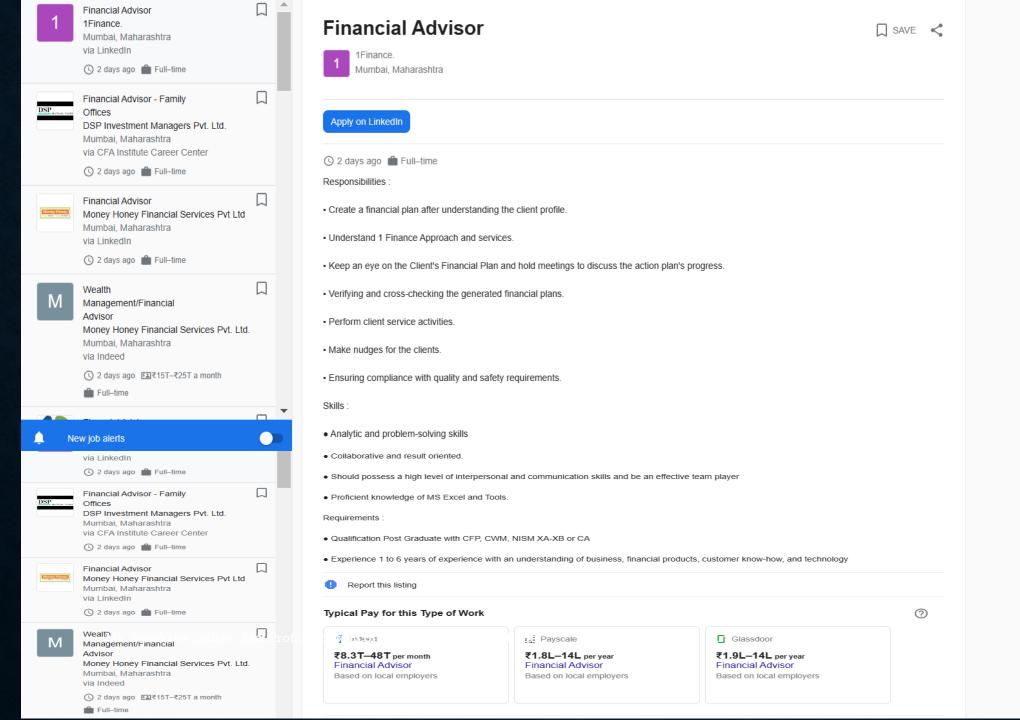
- As a business reporter, the primary job is to gather information on businesses and communicate with persons within and outside of your organisation, including the public, government, and others.
- The role of a business reporter requires the ability to identify information and categorise them according to its relevance as to how it affects the public at large. This essentially means that one should know what is to be reported so that the public is aware of important matters.
- To be a successful business reporter, one shall have sound knowledge of economics and how the business mind works. This is one of the exciting career options in economics for every person who likes to follow businesses around the world and create stories from an outsider's perspective.
- A business reporter holds great importance in society. They are responsible for reporting how a business tracks its growth and market trends and investigating issues that are kept hidden or unsaid. Through their reporting, they bring transparency to the market and encourage the business world to follow the same.

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FINANCIAL ADVISOR

- A financial advisor is a personal financial planner whose primary job is to **plan investments** and manage money in a way that generates the best return for the **principal**. It is essentially a number game and would be challenging as well as rewarding for those who like number games and have a keen interest in economics and finance.
- The advisory role essentially involves budgeting, investment, and tax-saving strategies for the clients regularly and changing the strategy by evaluating the market conditions. This role also involves being an educator in respect of managing money for every client who would depend solely on your skills and expertise for making their personal financial decisions.
- Often people think that the role of a financial advisor is all about managing your stock portfolio and executing trades. The actual purview of a financial planner spans beyond the investments and covers every aspect of personal finance, right from earnings to investment, and also the insurance and tax saving tools to employ.
- The advice is aimed at increasing the finances and **mitigating the risks** that may arise due to past activities or future possibilities that could negatively affect the organisation's growth and finances.
- Some of the skills that are required from a personal financial advisor are good knowledge of economics, finance, numerical literacy, communication, active listening, analytical, statistical, negotiation skills and



ECONOMIC CONSULTANT

- Average Salary Range: 2.04 Lakhs 20.00 Lakhs Per annum
- The career of an economic consultant essentially has three pillars namely, knowledge of
 mathematics, economics, and statistics. The primary job of an economic consultant is to
 conduct research about the economic condition of the client organisation with the object of
 reconstructing the business to close the holes that block the business growth.
- The job profile requires the consultants to have a close watch on the economy and its latest trends as to every change that happens and how they can affect the businesses directly and indirectly. For e.g., a change in government policy and how it will affect the business.
- The economic consultants have to have strong analytical skills in order to produce the best results for the organisations as their output can significantly affect the entire business.
- It is one of the most aspiring career paths for economic graduates and those who have advanced knowledge in economics and can make you reach the top of business organisations within a short period of time.

QUANTITATIVE FINANCIAL ANALYST

- Quantitative analysts that work in the financial sector use statistical and mathematical techniques to evaluate economic data, financial instruments, and markets.
- The basic work typically revolves around the development and construction of mathematical models designed to provide insight into complex financial systems. These models may be used to price securities and <u>derivative instruments</u>, to inform the timing of trades, or to assess and manage various types of financial risk. Whatever the focus of the job, the information and insight produced by <u>quantitative analysis</u> are generally used to develop and carry out investment strategies and to inform the decision-making of the firm's investment managers or its investment clients.
- The analyst role mandates absolute expertise in handling numbers and analysing them. Another important tool is advanced computing skills for using various tools for decision making, as large amounts of data are processed for reaching a business decision.
- The quantitative analysis or quants mostly aim to do risk management and mitigate the risks
 that could arise due to past occurrences or unforeseen events. The quants do not see any
 shortage of employers as there are numerously reputed employers requiring skilled

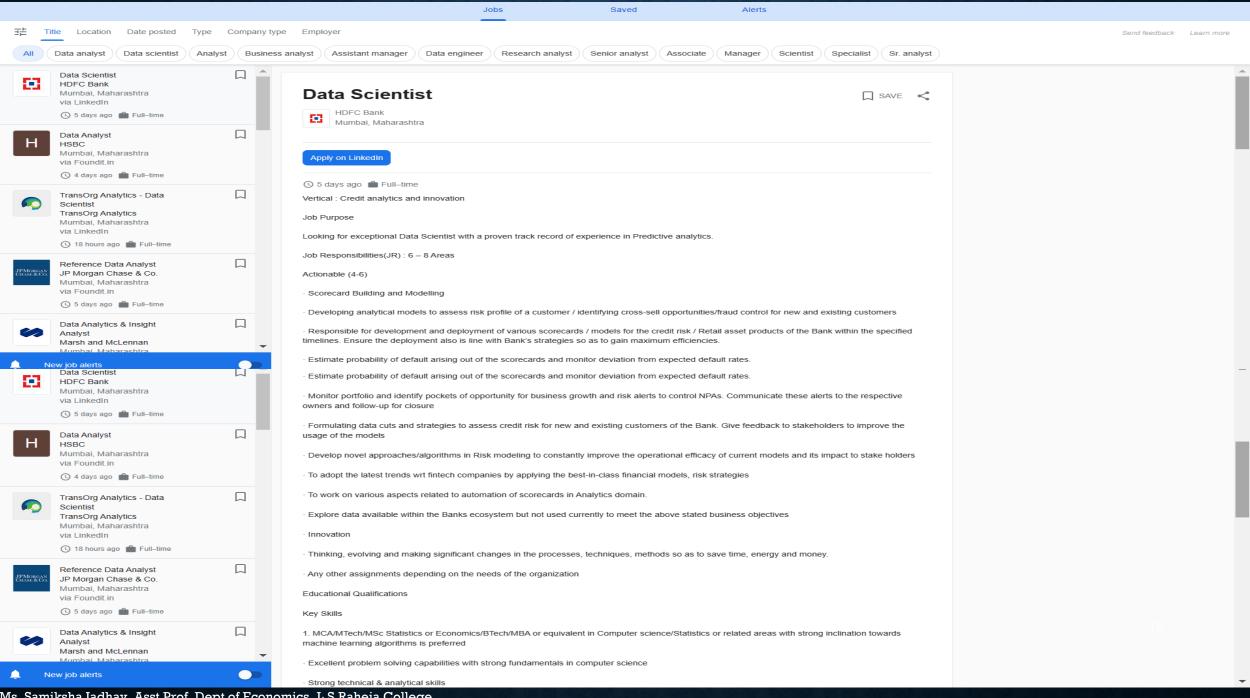
DATA SCIENTIST

 A data scientist uses data to understand and explain the phenomena around them, and help organizations make better decisions.

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<u>Data scientists</u> collect, interpret, and publish data to help support economic decision-making. The data they find often applies to finances or productivity in the business world. For example, a data scientist may look at sales figures against business decisions made over a specific time frame to determine how successful those decisions were.

 These professionals provide the forecasting knowledge a business needs to know whether changes will be significant before deciding. Data scientists working in this discipline may have a master's degree in economics and work in various industries, such as IT, healthcare, finance, retail, or marketing.



COMPETETIVE EXAMINATIONS AND CAREER IN ECONOMICS

INDIAN ECONOMIC SERVICES

1. UPSC IES

Under the civil services exam conducted by the Union Public Service Commission, the Indian Economic Service exam is for economics graduates. **Job Profile**: The job profile involves evaluation and analysis of the economy, evaluation of government projects, research on national accounting, etc. The Cadre A officers can get opportunities in the Niti Ayog, National Sample Survey, Ministry of Economic Affairs and other relevant government departments.

2. UPSC IRS

Indian Revenue Services

3.UPSC ISS

The Indian Statistical Service of the UPSC exams is also for economics graduates. **Job Profile:** The ISS officer is required for tasks like census. She/he works in various departments like Ministry of Economic Affairs, Planning Commission, National Sample Survey, etc.

4. SSC

The Staff Selection Commission is suitable for economics graduates too as the exam takes in prospective candidates and employs them at suitable ministries and departments of the government. **Job Profile:** The job profile involves maintaining work flow in office, entering data in computers, maintaining documents, preparing salary slips, etc.

GOVERNMENT SECTOR JOBS

1. RBI Assistant:

The Reserve Bank of India conducts the RBI Assistant exam every year. **Job Profile**: An RBI Assistant is required to complete tasks like data entry, file work, replying to mails and inward and outward mail entry.

2. NABARD Grade A:

Job Profile: Maintaining customer relationships, monitoring accounting procedures, approving loans, enabling smooth functioning, etc are the various work requirements. But the job is diverse and involves a lot of multitasking.

3. **NSSO** Investigator :

Job Profile: The work profile of investigators involves data collection and data processing of the statistics.

4. NIPFP Economist:

The National Institute of Public Finance and Policy conducts the economist exam every year. **Job Profile :** The job profile involves researching and analyzing economical issues, conducting surveys and collecting data, analyzing data, preparing reports and tables and forecasting market trends among others.

5. NICL Administrative Officer:

The National Insurance Corporation Ltd conducts the AO exam every year. **Job Profile**: Like any other administrative officer's work requirements. NICL AOs are also required to take decisions, underwrite, manage and assess risks and settle claims.

WARNING....!!!

ALWAYS HAVE A BACK UP PLAN KEEP OTHER OPTIONS OPEN

QUALIFICATIONS.....

STEP 5

International

Step 4

Acquire new skills

Advanced

excel R software SPSS

Step 2

Post Graduation in Economics

MA / MSc / **MBA**

Post Graduate Diploma in connected field

Finance

Step 3

Policy Making

Data analytics

Data mining

Quantitativ e Skills

Doctorate

Update knowledge **Current Affairs National**

Step 1

Graduation in **Economics** BA / BSc / Bcom BMS/BAF

BFM/BBI

THANK YOU!!!